

Dana Kuefner PhD

Professional Experience

Logistics Manager

Centro Medico Santagostino, Milan Italy

December 2016 – September 30, 2017

- Management of procurement processes and company relationships with external suppliers for consumables, pharmaceuticals and nursing and dental assistance services; managed the supplier-base, analyzing the market to find new ideas and business opportunities; acted as a single point of internal contact to ensure that all procurement related risks were controlled and mitigated for each of our 12 clinics
- Led negotiations and processes with suppliers ensuring lowest total cost to contribute to the profitability objectives of the company
- Exceeded target expectations by spending less than budgeted in all areas of responsibility within the first quarter of tenure in this position
- Oversight of the creation of a cloud-based materials management software system
- Training of clinic staff on procurement processes and materials management systems
- Strategic coordination of nursing and dental assistant services to ensure adequate resources to maintain standards of quality as the company underwent unprecedented growth
- Direct supervision of 12 dental assistants and one management intern, indirect supervision of 22 nurses and 20 dental assistants whose service was provided via two external associations
- Collaboration with the Medical Direction on the creation and implementation of protocols for the nursing and dental assistant staff

Project Manager (Intern)

Centro Medico Santagostino, Milan Italy

June 2016 – November 2016

- Worked cross-departmentally to manage the operational aspects of various projects including
 - Implementation of patient/specialist video consults
 - Creation of clinical offers for a new day surgery activity
 - The proposal of a new materials management system for the clinics

Administrative Manager

Urological Research Institute (URI) of San Raffaele Hospital, Milan Italy

May 2013 – September 2015 (2 years 5 months)

- Planned the yearly budget, monitored financial activity and reported regular updates to the physician director
- Oversaw all aspects of industry contracts from negotiation to service delivery and invoicing; acted as a point of contact to resolve queries and concerns
- Coordinated fund raising activities, planned events and managed donor relationships
- Anticipated recruitment needs; led the interview process for new employees, liaising with HR team to complete the hiring process
- Coordinated the clinical research program, directly supervising a team of 7 data managers and overseeing 8 active clinical study protocols
- Planned and assisted the execution of live educational events
- Managed the Director's agenda including aspects of national and international travel
- Created and submitted accurate expense reports on a timely basis
- Delivered high-quality English-language revision services for scientific manuscripts

Editorial Office Assistant**European Urology at European Association of Urology**

June 2012 - January 2014 (1 year 8 months)

- Oversaw manuscript flow process from submission, through peer review, to the final decision ensuring authors received timely feedback; handled more than 200 manuscripts per month
- Prepared and analyzed monthly citation reports to identify the journal's most successful publications and current trends in urological publishing
- Managed all online activity including the journal website, email blasts and Facebook and Twitter accounts

Data Manager**San Raffaele Hospital, Department of Urology (Prof. Giorgio Guazzoni)**

January 2013 – December 2013 (1 year)

- Oversaw a clinical trial on the Evaluation of the sensitivity, specificity and diagnostic accuracy of the [-2]proPSA biomarker and its derivatives for the detection of prostate cancer and determination of the relationship with prostate cancer characteristics at biopsy
- Managed all aspects of participant enrolment, data collection and data storage for internally sponsored observational studies for the department of urology at Villa Turro
- Contributed to the writing and revision of scientific publications

Post-doctoral researcher at Université catholique de Louvain

January 2008 - March 2011 (3 years 3 months)

- Designed, programmed and executed behavioral and electrophysiological (Event Related Potential and Steady State Visual Potential) studies of face recognition processes with children and adults
- Processed and analyzed electrophysiological and behavioral data using Matlab, eeprobe and the SPSS statistical package
- Wrote and published numerous scientific manuscripts in international peer-reviewed journals

Principal Laboratory Technician, Developmental Cognitive Neuroscience Laboratory,

Institute of Child Development, University of Minnesota

June 2002 – December 2003 (1 year 6 months)

Undergraduate Research Assistant

Institute of Child Development, University of Minnesota

2001 – 2002 (2 years)

Undergraduate Research Assistant

Department of Pediatric Neuropsychology, University of Minnesota

2001 – 2002 (1 year 6 months)

Undergraduate Research Assistant, Tobacco Research Center

Department of Psychiatry, University of Minnesota

2000 – 2002 (2 years 6 months)

Teaching Experience**Teaching Assistant, Università degli Studi Milano-Bicocca**

Psychometrics -7 week SPSS statistics lab

2005 - 2006

Teaching Assistant, University of Minnesota

Behavioural and Emotional Problems in Children

2003

Education

SDA Bocconi

Master of International Health Care Management, Economics and Policy
2015 – 2016

Università degli Studi di Milano-Bicocca

PhD, Cognitive Psychology, 2003 – 2007

University of Minnesota-Twin Cities

B.A., Psychology, 1999 – 2002

Languages

English (Native)

Italian (Full professional proficiency)

French (Beginner)

Additional Information

Freelance proofreader and editor of scientific manuscripts, grants and surgical videos (including voiceover work) in the fields of Urology and Psychology since 2012

Scholarship beneficiary from SDA Bocconi (10,500 Euro)

Former Board member for the Associazione Amici di URI - ONLUS, a non-profit organization dedicated to raising funds for urological research

Advanced user of SPSS statistical software package

14 peer-reviewed scientific publications and numerous oral and poster presentations at international scientific conferences

Invited speaker at MIT, Stanford and Children's Hospital, Boston for my work on the electrophysiological correlates of the development of face recognition abilities

Recipient of the "Early Career Investigator Award" from the Aprica Child Care Institute of Osaka, Japan, 2006

Recipient of the "Premi AIP, Psicologia dello Sviluppo per Giovani Ricercatori" from the Italian Psychological Association, 2007

Certified to Teach English as a Foreign Language (CTEFL) since 2011

Valid Permesso di Soggiorno per Lavoro Subordinato in Italy

JOURNAL ARTICLES

Peykarjou S, Westerlund A, Cassia VM, **Kuefner D**, Nelson CA. (2013). The neural correlates of processing newborn and adult faces in 3-year-old children. *Developmental Science*, 16(6):905-14.

Larcher A, Broglio L, Lughezzani G, Mistretta F, Abrate A, Lista G, Fossati N, Sangalli M, **Kuefner D**, Cestari A, Buffi N, Lazzeri M, Guazzoni G, Montorsi F. (2013). Urethral lift for benign prostatic hyperplasia: a comprehensive review of the literature. *Current Urology Reports*, 14(6):620-7

Laguesse R, Dormal G, Biervoye A, **Kuefner D**, Rossion B. (2012). Extensive visual training in adulthood significantly reduces the face inversion effect. *Journal of Vision*, 2012 26;12(10):14

Rossion B, Prieto EA, Boremanse A, **Kuefner D**, Van Belle G. (2012). A steady-state visual evoked potential approach to individual face perception: Effect of inversion, contrast-reversal and temporal dynamics. *Neuroimage*. 15;63(3):1585-600.

Kuefner D, Jacques C, Prieto EA, Rossion B. (2010). Electrophysiological correlates of the composite face illusion: Disentangling perceptual and decisional components of holistic face processing in the human brain. *Brain and Cognition*, 74, 225-238.

Kuefner D, Jacques C, Alonso Prieto E, & Rossion B. (2010). Isolating the perceptual nature of the face composite effect from decisional response processes: electrophysiological evidence. *Journal of Vision*, 9(8):542-542

Balas, J.B., Nelson, C.A., Westerlund, A., Vogel-Farley, V., Riggins, T. & **Kuefner D**. (2010). Personal familiarity influences the processing of upright and inverted faces in infants. *Frontiers in Human Neuroscience*. doi: 10.3389/neuro.09.001.2010

Kuefner D, de Heering, A., Jacques, C., Palmero-Soler, E. & Rossion, B. (2010). Early visually evoked electrophysiological responses over the human brain (P1, N170) show stable patterns of face-sensitivity from 4 years to adulthood. *Frontiers in Human Neuroscience*. doi:10.3389/neuro.09.067.2009

Kuefner D, Macchi Cassia, V., Vescovo, E., & Picozzi, M. (2010). Natural experience acquired in adulthood enhances holistic processing of other-age faces. *Visual Cognition*, 18, 11-25.

Macchi Cassia, V., **Kuefner D**, Picozzi, M., & Vescovo E., (2009). Early experience predicts later plasticity for face processing: Evidence for the reactivation of dormant effects. *Psychological Science*, 20, 853-859.

Macchi Cassia, V., Picozzi, M., **Kuefner D**, & Casati, M. (2009). Why mix-ups don't happen in the nursery: Evidence for an experience-based interpretation of the other-age effect. *Quarterly Journal of Experimental Psychology*, 62, 1099-1107.

Macchi Cassia, V., Picozzi, M., **Kuefner D**, Bricolo, E., & Turati, C. (2009). Holistic processing for faces and cars in preschool-aged children and adults: evidence from the composite effect. *Developmental Science*, 12, 236-248.

Kuefner D, Macchi Cassia, V., Picozzi, M., & Bricolo, E. (2008). Do all kids look alike? Evidence for an other-age effect in adults. *Journal of Experimental Psychology: Human Perception and Performance*, 34, 811-817.

Macchi Cassia, V., **Kuefner D**, Westerlund, A., & Nelson, C.A. (2006). Modulation of face-sensitive event-related potentials by canonical and distorted human faces: the role of two visual structural properties. *Journal of Cognitive Neuroscience*, 18, 1343-1358.

Macchi Cassia, V., **Kuefner, D.**, Westerlund, A., & Nelson, C.A. (2006). A behavioral and ERP investigation of 3-month-olds' face preferences. *Neuropsychologia*, 44, 2113-2125.

INVITED TALKS

29, April 2010, Children's Hospital Boston, Division of Developmental Medicine

Charles Nelson's Laboratory of Cognitive Neuroscience

Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood.

28, April 2010, MIT

Kanwisher Lab

Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood.

25, January 2010, Università degli Studi - Milano Bicocca

Department of Psychology

Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood.

15, July 2009, Stanford University

Vision Lunch

Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood.

9, June 2009, Italian Institute of Technology

Department of Robotics, Brain, and Cognitive Science

Interactions of experience and plasticity: what can face processing studies tell us about the functional adaptation of a highly specialized visual process?

17, November 2006, Université Catholique de Louvain

Is the "Other-Age" Effect Differentially Modulated by Experience in Young Children and Adults?

WORK PRESENTED AT CONFERENCES

Talks

Kuefner, D., deHeering, A., Jacques, C., Palmero, E., & Rossion, B. (2010). Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood. Presented at the *Vision Science Society* annual meeting, Naples, Florida.

Kuefner, D. & Rossion, B. (2009). Isolating the perceptual nature of the face composite effect from decisional response processes: electrophysiological evidence. Presented at the *Vision Science Society* annual meeting, Naples, Florida.

Kuefner, D. (2007). La sensibilità dei bambini di 4 e 6 mesi ai contorni illusory indagata attraverso la rilevazione dei movimenti oculari anticipatori. Presented at the *XXI Congresso Nazionale della Sezione di Psicologia dello Sviluppo*, Bergamo, Italy, 20-22, settembre.

Kroupina, M.G., **Kuefner, D.**, Iverson, S.L., & Johnson, D.E. (2003). Joint attention skills of post-institutionalized children. Presented at the Biennial Meeting of the *Society for Research in Child Development*, Tampa, FL.

Posters

L. Boeri, A. Pecoraro, M. Paciotti, P. Capogrosso, E. Ventimiglia, A. Serino, G. La Croce, G. Castagna, R. Scano, **D. Kuefner**, R. Damiano, F. Montorsi, A. Salonia (2015). Six out of ten women seeking medical help for recurrent urinary tract infections suffer from distressful sexual function impairment – worrisome picture from the real-life setting (137). *European Association of Urology Annual Congress*, Madrid, Spain.

E. Ventimiglia, G. La Croce, P. Capogrosso, L. Boeri, A. Serino, G. Castagna, A. Pecoraro, M. Paciotti, S. Ippolito, **D. Kuefner**, R. Scano, R. Damiano, F. Montorsi, A. Salonia (2015) Validation of the American society for reproductive medicine guidelines/recommendations in Caucasian-European men presenting for couple's infertility (185). *European Association of Urology Annual Congress*, Madrid, Spain.

Boeri, L., Serino, A., Ventimiglia, E., La Croce, G., Capogrosso, P., Paciotti, M., Pecoraro, A., Ippolito, S., Castagna, G., Scano, R., **Kuefner, D.**, Damiano, R., Montorsi, F., Salonia, A. (2015). Who is the most suitable candidate for clomiphene treatment? Findings of an observational survey in a cohort of primary infertile men. (MP74-20). *American Urological Association Annual Congress*, USA

Ventimiglia, E., Capogrosso, P., Boeri, L., Serino, A., La Croce, G., Castagna, G., Pecoraro, A., Paciotti, M., Scano, R., **Kuefner, D.**, Damiano, R., Montorsi, F., Salonia, A., (2015). Orgasmic function relies on testosterone levels – results of a cross-sectional study in men seeking medical help for erectile dysfunction. (MP51-17) *American Urological Association Annual Congress*, USA

Kuefner, D., deHeering, A., Jacques, C., Palmero, E., & Rossion, B. (2010). Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood. *Concepts, Actions and Objects: Functional and Neural Perspectives IV Edition*, Rovereto, Italy, -May 20th -23rd.

Kuefner, D., deHeering, A., Jacques, C., Palmero, E., & Rossion, B. (2010). Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood. *Cognitive Neuroscience Society annual meeting*, Montreal, Canada, April.

Kuefner, D., deHeering, A., Jacques, C., Palmero, E., & Rossion, B. (2009). Early visually evoked responses to faces (P1, N170) show stable patterns of responses from 5 years old to adulthood. *UC Berkeley Conference on Neurocognitive Development*. Berkeley, USA, July 12-14.

Kuefner, D., Alonso Prieto, E. & Rossion, B. (2009). ERPs reveal that the perceptual nature of the face composite effect is independent from decisional factors. *EPIC XV*. Indiana, USA.

Kuefner, D., Vescovo, E., & Macchi Cassia, V. (2008). The face inversion effect in infancy: is it really face specific? *The XVIth Biennial International Conference on Infant Studies*. Vancouver, Canada.

Vescovo, E., **Kuefner, D.**, & Macchi Cassia, V. (2007). Processi di elaborazione configurale coinvolti nell'effetto "altra-età". *The XXI Congresso Nazionale dell'AIP-Sezione di Psicologia Sperimentale*, Como, 17-19 settembre.

Westerlund, A., Vogel-Farley, V., **Kuefner, D.**, DeBoer, T., Pena, V., Mandel, H., & Nelson, C.A. (2007). Does familiarity influence 6-month-old infants' ERP responses to upright and inverted human faces? *Cognitive Neuroscience Society annual meeting*, New York, NY.

Kuefner, D., Picozzi, M., & Macchi Cassia, V. (2007). Is the other-age effect differentially modulated by experience in young children and adults? Biennial meeting of the *Society for Research in Child Development*, Boston, MA.

Kuefner, D., Macchi Cassia, V., & Bricolo, E., & Picozzi, M. (2007). Are 6-month-olds truly sensitive to the illusion generated by illusory contours? A control and extension. Biennial meeting of the *Society for Research in Child Development*, Boston, MA.

Kuefner, D., Macchi Cassia, V., Picozzi, M., & Bricolo, E. (2006). The effects of experience on the development of face recognition abilities: the emergence of an "Other-Age" effect in 3-year-old children. *The XVth Biennial International Conference on Infant Studies*. 19-23 June, Kyoto, Japan.

Kuefner, D., Macchi Cassia, V., Bricolo, E., & Picozzi, M. (2006). Anticipatory eye movements reveal infants' ability to perceive illusory contours. *The XVth Biennial International Conference on Infant Studies*. 19-23 June, Kyoto, Japan.

Kuefner, D., Macchi Cassia, V., Bricolo, E., & Picozzi, M. (2005). Anticipatory eye movements reveal the emergence of illusory contour perception between 4 and 6 months of life. *European Science Foundation conference "Brain development and cognition in human infants: From action to cognition"*. 1-6 October, Acquafredda di Maratea, Italy.

Picozzi, M., Macchi Cassia, V., **Kuefner, D.,** & Bricolo, E. (2005). The role of experience in the development of face recognition abilities: evidence for an "otherage effect" in adults and preschool-aged children. *European Science Foundation conference "Brain development and cognition in human infants: From action to cognition"*. 1-6 October, Acquafredda di Maratea, Italy.

Kuefner, D., Macchi Cassia, V., Westerlund, A., Vogel, V., & Nelson, C.A. (2005). Face and non-face object processing at 3 months: ERP evidence for early neural specialization. *The Cognitive Neuroscience Society Annual Meeting*, New York.

Snyder, K. A., & **Kuefner, D.** (2005). Infant ERPs during encoding predict performance on the visual-paired comparison task. *The Cognitive Neuroscience Society Annual Meeting*, New York.

Snyder, K. A., Blank, M. P., Cheek, D. M., **Kuefner, D.,** & Marsolek, C. J. (2004). Converging evidence for a dissociation between preferential-looking in the visual-paired comparison task and recognition memory. *The Cognitive Neuroscience Society Annual Meeting*, San Francisco.

Snyder, K. A., **Kuefner, D.,** Schunk, E., Blank, M. P., Cheek, D. M., & Marsolek, C. J. (2004). Rethinking the relation between preferential-looking in the visual-paired comparison task and recognition memory. *The XIV Biennial International Conference on Infant Studies*. 19-23 June, Chicago, IL.

Westerlund, A., Macchi Cassia, V., **Kuefner, D.,** & Nelson C.A. (2004). Neural and behavioral correlates of face processing in 3-month olds. *The XIV Biennial International Conference on Infant Studies*. 19-23 June, Chicago, IL.

Macchi Cassia, V., Borscheid, A., & **Kuefner, D.** (2003). Neural correlates of face detection at 3-months: facedness vs. up-down asymmetry. *The Biennial Meeting of the Society for Research in Child Development*, Tampa, FL.

DeBoer, T., Borscheid, A., **Kuefner, D.,** & Nelson, C.A. (2003). Does experience influence the specialization of face recognition processes? Evidence from ERPs. *The Cognitive Neuroscience Society annual meeting*, New York, NY.

Macchi Cassia, V., Nelson, C.A., Borscheid, A., **Kuefner, D.,** & Stein, M. (2003). Event-related brain potentials differentiate between faces and non-face up-down asymmetrical patterns. *The Cognitive Neuroscience Society annual meeting*, New York, NY.

Kroupina, M.G., **Kuefner, D.**, Pinete, L., Gunnar, M., & Johnson, D.E. (2002). Social and communication skills of post-institutionalized children. *The XIII Biennial International Conference on Infant Studies*. Toronto, Canada.


AD-HOC REVIEWER FOR THE FOLLOWING JOURNALS:

Brain Research
Cognitive Development
Developmental Science
Frontiers in Neuroscience
International Journal of Psychophysiology
PLoS ONE
Visual Cognition

Milano

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Dana Kuefner



Con la presente autorizzo il trattamento dei dati e alla pubblicazione sul sito web della Fondazione, ai sensi della normativa vigente ed in particolare dell'art. 15 del d.lgs. n. 33 del 14 marzo 2013

